

## EHR Subsidy from the Primary Care Information Project and Interboro RHIO

Who is eligible: Practices in NYC (must be in Queens/Northern Brooklyn Interboro RHIO Service area for additional subsidy from the RHIO)

- Primary Care Providers: MDs, DOs, NPs, and PAs licensed in Internal Medicine, Family Practice, Pediatrics, Geriatrics, or OB/GYN. Must see at least 10% Medicaid and uninsured patients (sliding scale or charity care).
- Diabetes Care Specialists: MDs, DOs, NPs, PAs, and DPMs licensed in cardiology, nephrology, endocrinology, ophthalmology, podiatry, or psychiatry.
- Other Non-Surgical Medical Specialists: MDs licensed in non-surgical medical specialty. Must see at least 30% Medicaid and uninsured patients (sliding scale or charity care).

<p><b>Practice Pays For:</b></p> <ul style="list-style-type: none"> <li>• Technical Assistance fund contribution (\$780- \$900 per provider)</li> <li>• Interboro RHIO contribution (\$600 per provider)</li> <li>• Hardware costs</li> <li>• Hosting fees (if applicable)</li> <li>• IT consultant to assist with hardware</li> <li>• Protected time for training</li> <li>• Reduced productivity during implementation</li> <li>• Ongoing support and maintenance costs (\$1,500 per full time provider per year beginning in year 3)</li> </ul>	<p><b>PCIP and Interboro RHIO Pays For:</b></p> <ul style="list-style-type: none"> <li>• Software license for eClinicalWorks EHR including electronic charting, practice management, eRx, prevention-oriented decision support tools, and patient portal – worth <b>\$5,000 - \$10,000</b> per provider</li> <li>• 10 days of on-site training from eClinicalWorks – worth <b>\$7,500</b></li> <li>• 2 years of telephone and online support worth <b>\$1,200</b> per provider</li> <li>• 2 years of system maintenance and upgrades– worth <b>\$1,800</b> per provider</li> <li>• Installation of software and data migration of patient demographic and billing information – worth <b>\$1,500</b></li> </ul> <p><b>PCIP Provides Directly:</b> EHR services worth roughly <b>\$16,000 per provider</b></p> <ul style="list-style-type: none"> <li>• Dedicated implementation specialist</li> <li>• Up to 10 visits from quality improvement consultants for meaningful use coaching</li> <li>• Up to 2 visits from billing consultants</li> <li>• Privacy and security consultation</li> <li>• EHR customization</li> <li>• Unlimited off-site training for meaningful EHR use and billing</li> <li>• Access to grant-funded programs for patient outreach and pay-for-performance programs</li> <li>• Seminars and bulletins for updates on state and federal programs that affect your practice</li> </ul>
<p><b>Additional Incentives and Rewards for Adoption:</b></p> <ul style="list-style-type: none"> <li>• Meaningful Use Rewards: <ul style="list-style-type: none"> <li>○ Up to \$63,650 from Medicaid OR \$44,000 from Medicare, per provider</li> </ul> </li> <li>• Patient-Centered Medical Home Payments: <ul style="list-style-type: none"> <li>○ Medicaid Fee For Service pays based on PCMH Level attained <ul style="list-style-type: none"> <li>▪ \$7.00 per visit for Level 1; \$14.25 per visit for Level 2; \$21.25 per visit for Level 3</li> </ul> </li> </ul> </li> <li>• e-Prescribing <ul style="list-style-type: none"> <li>○ Medicare: 2% bonus (1% in 2011, 2012, .5% in 2013)</li> </ul> </li> </ul>	